

# REMOTE IT MANAGEMENT FOR TODAY AND TOMORROW



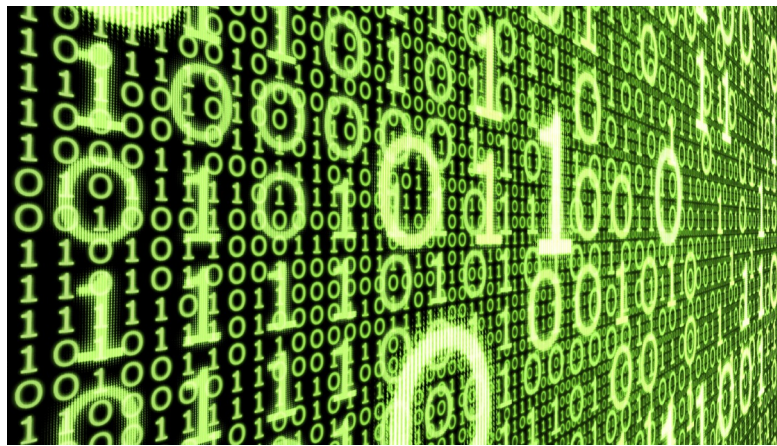
## Increase Your Service and Profit with RAaaS

### Minicom's New Offering for the Hosting/Co-location Facility

Remote Access tools like RDP, VNC, SSH and KVM over IP are essential to the efficient management of an organization's critical servers and devices. Their importance only increases when a company decides to use Co-location Hosting services for its IT infrastructure.

*"The system has proven itself. The software has been so much easier and more robust. The IP KVM switches are reliable, and overall, it's been very effective in meeting our needs."*

*Wade Brewer, Tift Regional's Director of Technology Infrastructure Services*



Call a Minicom Representative Today to learn how your organization can offer Remote Access As a Service (RAaaS).

#### What is RAaaS?

Remote Access As a Service (RAaaS) allows an organization to have out of band remote access services on demand and from anywhere without the need to earmark large budget dollars for upfront hardware expenditures on products like KVM over IP switches. An IT manager can have complete confidence that his server equipment is completely accessible, even in a crisis.

#### Value to Hosting Company

Hosting/Co-location companies can now offer a higher level of service to their customers with no upfront costs. Your customer only pays for the service when they need it and this becomes incremental revenue to you.

#### Why Minicom

Minicom Advanced Systems is a leading developer of remote access control and management solutions. Our products are deployed by the largest datacenter operators all over the world. Our KVM over IP switches provide the best user experience in the industry.

### Minicom Advanced Systems

Remote Access. Simply Managed™

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